



American Postal Workers Union, AFL-CIO

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Mark Dimondstein
President

November 22, 2013

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Mr. Doug Tulino
Vice President, Labor Relations
United States Postal Service
475 L'Enfant Plaza, SW
Washington, DC 20260

Subject: USPS October 2, 2013 Notice regarding USPS Plans to Launch a One Year Pilot Program of Partner Post at 84 Staples Locations in 5 Media Markets

Dear Mr. Tulino:

Per Article 17 and 31 of the Collective Bargaining Agreement, the union requests the following information:

1. Copy of any/all agreements between the Postal Service and Staples regarding Staples offering postal products and services at Staples locations.
2. Copy of any/all correspondence between the Postal Service and Staples regarding Staples offering postal products and services at Staples locations.
3. Copy of any/all information regarding the Retail Partner Expansion Program.
4. Copy of any/all correspondence between the Postal Service and Staples regarding the Retail Partner Expansion Program.
5. Copy of any/all solicitations for Staples and any/all other entities to participate in the Retail Partner Expansion Program.
6. Copy of any/all information regarding the Partner Post Program.

7. Copy of any/all correspondence between the Postal Service and Staples regarding the Partner Post Program.
8. Copy of any/all solicitations for Staples and any/all other entities to participate in the Partner Post Program.
9. For each postal product and service sold by Staples, identify any/all discounts that the Postal Service will provide to Staples.
10. For each postal product and service sold by Staples, identify the range of prices and any/all fees/surcharge/discounts, etc. that Staples could charge or offer customers.
11. Identify the criteria to be used in determining any Postal Service compensation to Staples based on performance or other factors. Also provide the range of possible compensation.
12. Explain the differences between the existing CPU program, the Retail Partner Expansion Program, the Approved Shipper Program, and the Partner Post Program.
13. Identify each of the Staples stores where postal products and services will be sold.
14. For each of the identified Staples stores where postal products and services will be sold, identify the nearest Post Office and the distance in miles.
15. Will Staples employees be required to ask the same or similar questions of customers mailing a package that is currently required by Postal Service employees?
16. Identify the steps, if any, that the Postal Service will take to protect the sanctity of the mail when the mail is in the hands of Staples employees.
17. Provide a copy of any/all training material provided to Staples employees.
18. Identify the category of postal employees, if any, who will be required to train and/or assist Staples employees.
19. Provide a copy of any/all provisions relied upon to support the use of postal employees training private sector workers performing work traditionally performed by postal employees.
20. Describe the qualification and/or testing process, if any, that Staples employees will have to pass in order to provide postal products and services to customers.
21. Explain the origin and justification for the program with Staples.
22. Explain how the UPS arrangement is affected by the Postal Service Partner Post Program with Staples.

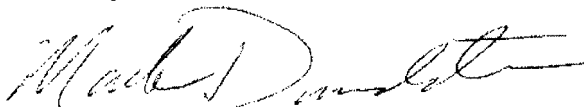
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23. Identify any other company that is part of the Partner Post Program.
24. Will handbooks, manual or regulations be changed as a result of the Partner Post/ Retail Partner Expansion Program/CPU programs? If so, please identify the changes.
25. Provide all cost analyses for the Partner Post/ Retail Partner Expansion Program/CPU programs for Staples, including but not limited to DARs.
26. Explain how the program with Staples is consistent with the intent of the 2010-2015 CBA to insource work to the APWU.
27. Does the Postal Service intend to provide notice under Article 32? If not, explain why not. If so, when?

Without prejudice to the union's right to obtain all information in a timely manner, please do not wait for all of the items to be completed before providing any information. Please provide information as it is available.

Sincerely,



Mark Dimondstein
President

cc: Clint Burelson

MD/lbh
open#2, affcio